



**TO:** SOUTHERN NEVADA DISTRICT BOARD OF HEALTH      **DATE:** August 24, 2017

**RE:** *Equipment Lease Agreement between Southern Nevada Health District and Advanced Imaging Solutions*

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**PETITION #15-17**

**That the Southern Nevada District Board of Health** *approve the Equipment Lease Agreement C1800004 between the Southern Nevada Health District and Advanced Imaging Solutions (AIS) for the lease of Production Copiers, Convenience Copiers and Desktop Printers.*

**PETITIONERS:**

**Jason Frame, IT Manager** *JF*  
**Andrew J. Glass, FACHE, MS, Director of Administration** *AG*  
**Joseph P. Iser, MD, DrPH, MSc, Chief Health Officer** *JI*

**DISCUSSION:**

The current fleet of multifunction copiers and printers are dated, often times in disrepair and in need of replacement. Some devices are in excess of 10 years old. Utilizing current technology, replacing and rightsizing the current fleet will improve productivity and efficiency across the organization.

The requirement was competed, with eight firms providing proposals. Two of the eight proposers were selected to continue the process, which included providing sample machines for one month to allow actual usage, and presenting to the team. AIS was selected for award of a five year contract.

To become effective, the Southern Nevada Health District governing body must approve the request to establish a new lease agreement (see attached).

**FUNDING:**

<u>Description</u>	<u>5 Year Lease Cost</u>	<u>Per Click Color/B&amp;W</u>	<u>Estimated 5 Year Cost</u>
Production Copiers (1 Color/2 B&W):	\$ 86,434	\$0.0038/\$0.0306	\$ 60,156
Convenience Copiers (37 Color/6 B&W):	\$333,754	\$0.0070/\$0.0306	\$139,080
Desktop Printers (14 Color/63 B&W):	<u>\$ 43,320</u>	\$0.0070/\$0.0600	<u>\$156,000</u>
	\$463,508		\$355,246

Other Costs:

Paper Cut - \$34,586 for 5 years

Plotter Maintenance (time (\$89/hour) and material basis for four plotters) – estimated \$500/year

**Total estimated cost for five year Agreement: \$853,329**

Estimated Cost saving over current 5 year Agreement:

Lease Cost (estimated based on same quantities and using monthly lease payments)

Production Copiers	\$285,206
Convenience Copiers	\$366,304
Desktop Printers (not part of lease)	<u>N/A</u>
Total Lease Cost Savings	\$651,510

Per Click Charges (using same estimated print quantities)

Production Copiers	\$ 10,644
Convenience Copiers	\$ 18,720
Desktop Printers	<u>\$ 84,000</u>
Total Per Click Savings	\$113,364

**TOTAL ESTIMATED SAVINGS \$764,874**

Other Savings:

Current Agreement included a .5 FTE Contractor employee located at SNHD, not required with new contract due to new technology available on machines through Paper Cut - **\$149,207**

## COPIER/PRINTER PRICING COMPARISON

Current Contract (2011 - Present)					New Contract - AIS (2017 - 2022)					SAVINGS over 5 Years
<b>CONVENIENCE COPIERS (60 Month Lease)</b>					<b>CONVENIENCE COPIERS (60 Month Lease)</b>					
Model	Speed	Qty	Each	5 YR Total	Model	Speed	Qty	Each	5 YR Total	
Ricoh MPC400SR	32	8	\$ 104.46	\$ 50,140.80	Kyocera TA-6002i (B&W)	60	6	\$ 106.86	\$ 38,469.60	
Ricoh MPC5502A	55	20	\$ 242.80	\$ 291,360.00	Kyocera TA-406ci (Color)	40	25	\$ 114.92	\$ 172,380.00	
Ricoh MP6002SP	60	8	\$ 297.33	\$ 142,718.40	Kyocera TA-6052ci (Color)	60	12	\$ 165.70	\$ 119,304.00	
Ricoh MPC6501	65	9	\$ 399.70	\$ 215,838.00	M5521cdn		2	\$ 30.00	\$ 3,600.00	
		45		\$ 700,057.20			45		\$ 333,753.60	
Printing Cost	\$0.0055/\$0.051			\$ 157,800.00	Printing Cost	\$0.007/\$0.0306			\$ 139,080.00	
<b>PRODUCTION COPIERS (60 Month Lease)</b>					<b>PRODUCTION COPIERS (60 Month Lease)</b>					
Ricoh Pro 1107EX	135	2	\$ 1,601.52	\$ 192,182.40	Kyocera TA-8001i	80	2	\$ 235.99	\$ 28,318.80	
Ricoh Pro C900S	90	1	\$ 2,990.96	\$ 179,457.60	Kyocera TA-7551Ci	75	1	\$ 968.58	\$ 58,114.80	
				\$ 371,640.00			3		\$ 86,433.60	
Printing Cost	\$0.004/\$0.04			\$ 70,800.00	Printing Cost	\$0.0038/\$0.0306			\$ 60,156.00	
<b>DESKTOP PRINTERS (Not on Ricoh Contract)</b>					<b>DESKTOP PRINTERS (60 Month Lease)</b>					
				\$ -	Kyocera P3045cdn	45	80	\$ 6.19	\$ 29,712.00	
					Kyocera P6130cdn	32	20	\$ 11.34	\$ 13,608.00	
							100		\$ 43,320.00	
Printing Cost	\$0.0125/\$0.075			\$ 240,000.00	Printing Cost	\$0.007/\$0.06			\$ 156,000.00	
.5 FTE	MO	\$ 3,063.22		\$ 183,793.20	PAPER CUT	MO	576.43	\$	34,585.80	
5 Year Machine Cost				\$ 1,071,697.20	5 Year Machine Cost				\$ 463,507.20	\$ (608,190.00)
5 Year Maintenance Cost				\$ 468,600.00	5 Year Maintenance Cost				\$ 355,236.00	\$ (113,364.00)
5 Year Other Cost				\$ 183,793.20	5 Year Other Cost				\$ 34,585.80	\$ (149,207.40)
5 YEAR TOTAL COST				\$ 1,724,090.40	5 YEAR TOTAL COST				\$ 853,329.00	\$ (870,761.40)
ANNUAL COST				\$ 344,818.08	ANNUAL COST				\$ 170,665.80	\$ (174,152.28)
TOTAL MONTHLY COST				\$ 28,734.84	TOTAL MONTHLY COST				\$ 14,222.15	\$ (14,512.69)
TOTAL MACHINE MONTHLY COST				\$ 17,861.62	TOTAL MACHINE MONTHLY COST				\$ 8,301.55	\$ (9,560.07)
TOTAL SERVICE COST				\$ 10,873.22	TOTAL SERVICE COST				\$ 5,920.60	\$ (4,952.62)
<b>Total</b>										<b>\$ (764,874.00)</b>



**LEASE AND SERVICE MASTER AGREEMENT  
BETWEEN  
SOUTHERN NEVADA HEALTH DISTRICT  
AND  
ADVANCED IMAGING SOLUTIONS  
C1800004**

THIS LEASE AND SERVICE MASTER AGREEMENT (“Agreement”) is by and between the Southern Nevada Health District (“Health District”), and Advanced Imaging Solutions (“AIS”) (may be individually referred to as “Party” and collectively, as “Parties”).

**RECITALS**

WHEREAS, pursuant to Nevada Revised Statutes (“NRS”) Chapter 439, Health District is the public health authority for Clark County, Nevada and has jurisdiction over all public health matters therein; and

WHEREAS, Health District is in need of reliable and efficient copy machines; and

WHEREAS, AIS has extensive expertise in providing multifunction copy machines and maintenance services to assure reliable and efficient operation of copy machines.

WHEREAS, AIS, competitively selected pursuant to solicitation SNHD-9-RFP-17-001, dated October 3, 2016 will provide copy machines and maintenance services to Health District on the terms and condition set forth herein.; and

NOW, THEREFORE in consideration of the mutual promises contained herein and for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree as follows:

1. **AGREEMENT.** Subject to the terms of this Agreement, AIS agrees to lease to Health District, equipment as specified on any equipment Schedule executed by the Parties and attached hereto.
2. **TERM AND TERMINATION.** This Agreement shall be effective from the last signature affixed hereto (“Effective Date”) and ending five years thereafter unless sooner terminated by either Party as set forth herein (“Initial Term”). This Agreement may be renewed for two (2) additional one (1) year terms upon mutual written agreement of the Parties (“Renewal Term”).
  - 2.01 The Parties may terminate this Agreement, with or without cause, before the expiration of the Initial Term or before expiration of the termination of subsequent Renewal Terms (if any) by giving at least sixty (60) days prior written notice.
  - 2.02 This Agreement is subject to the availability of funding and shall be terminated immediately if for any reason federal or state funding ability or private grant funding ability budgeted to satisfy this Agreement is withdrawn, limited, or impaired.

- 2.03 Upon termination of this Agreement, Health District agrees to pay lease amounts due as of the termination date, invoices submitted but not yet paid for actual services performed, and actual services provided as of the termination date.
3. INCORPORATED DOCUMENTS. The services to be performed and/or the goods to be provided and the consideration therefore shall be specifically described in the attachments to this Agreement, which are incorporated into and are specifically a part of this Agreement, as follows:
- ATTACHMENT 1: SCOPE OF SERVICES  
ATTACHMENT 2: SCHEDULE TO MASTER AGREEMENT  
ATTACHMENT 3: SCHEDULE A (PRODUCTION EQUIPMENT LIST)  
ATTACHMENT 4: SCHEDULE B (CONVENIENCE COPIERS/PLOTTERS EQUIPMENT LIST)
4. SERVICES/STANDARD OF PERFORMANCE. Consistent with the Scope of Services, more fully outlined in Attachment A, AIS shall:
- 4.01 Perform all services required pursuant to this Agreement in the manner and according to the standards observed by a competent practitioner of the profession in which AIS is engaged.
- 4.02 Assign only competent personnel to perform services pursuant to this Agreement.
- 4.03 Perform the services in compliance with all applicable federal, state, and local laws, statutes, regulations, and industry standards.
5. ACCEPTANCE and PAYMENTS. Health District agrees to pay AIS for Equipment delivered, installed and accepted under the lease terms stipulated in Attachment 2, Schedule to Master Agreement. No security deposit is required.
- 5.01 Health District shall inspect Equipment within three (3) business days of receipt. Unless Health District within said period of time gives written notice to AIS specifying any defect in or other proper objection to Equipment, Health District agrees that it shall be presumed that Health District has inspected and accepted Equipment in good condition and repair.
6. SOFTWARE/DATA. Except as provided in this paragraph, references to "Equipment" include software included as part of, or installed on, the Equipment. AIS does not own the software and cannot transfer any interest in it to Health District. AIS is not responsible for the software and has no rights or obligations under any related license agreement. Health District agrees to only look to the publisher, licensor, or other third parties, if any, who actually granted Health District the right to use the software to determine those rights. Health District is solely responsible for protecting and removing any confidential data/images stored on the Equipment prior to its return for any reason.
7. LIMITATION OF WARRANTIES. Except to the extent that AIS provided Health District a warranty in writing, AIS makes no warranties, express or implied, including warranties of merchantability or fitness for a particular purpose. Health District chooses any/all third-party service providers based on Health District's judgment. Health District may contact AIS or the

manufacturer for a statement of the warranties, if any, that the manufacturer is providing. Any warranties provided to AIS will be assigned to Health District.

8. **EQUIPMENT USE.** During the Initial Term or any Renewal Term of this Agreement, Health District agrees to keep the leased Equipment in good working order and good condition, except for ordinary wear and tear. Health District shall only use Equipment in a careful and proper manner, use it for business purposes only, and not modify or move it from its initial location without AIS consent, which consent will not be unreasonably withheld.
9. **LOSS OR DAMAGE.** Health District is responsible for any theft, destruction of, or damage to Equipment (collectively "Loss") from the time Equipment is delivered to Health District until it is delivered to AIS at the end of the Initial Term or any Renewal Term. Health District will notify AIS in writing immediately of any Loss.
10. **INSURANCE.** Health District agrees to: 1) keep the Equipment fully insured against physical loss at its replacement cost or damage, with AIS named as loss payee; and 2) provide proof of insurance no later than 30 days following the commencement of this Agreement, and thereafter upon AIS' written request. If Health District fails to maintain property loss insurance and/or fails to timely provide proof of such insurance, AIS has the option, but not the obligation, to secure property loss insurance on the Equipment from a carrier of AIS choosing in such form and commercially reasonable amounts to protect AIS interests. Insurance proceeds received will be applied, to repair, replace, or make payment on the Equipment as applicable.
11. **TAXES.** Health District is a tax exempt organization (State of Nevada, Department of Taxation Account No. RCE-004-676) and shall promptly provide AIS with a valid tax exemption certificate(s) for any and all taxes for which Health District is exempt.
12. **RENEWAL, PRODUCT RETURNS.** At the end of the Initial Term or any Renewal Terms, Health District will immediately return the Equipment subject to AIS (or their designee), to the location designated by AIS, in as good condition as when received by Health District, except for ordinary wear and tear.
13. **GOVERNMENTAL ENTITY.** Health District hereby represents and warrants to AIS that as of the date of the Agreement: a) it is a political subdivision of the state of Nevada, b) all required procedures necessary to make the Agreement a legal and binding obligation have been followed; c) the Equipment will be operated and controlled by Health District and will be used for essential government purposes for the entire term of the Agreement; d) all payments due and payable for the current fiscal year are within the current budget and are within an available, unexhausted, and unencumbered appropriation; e) Health District intends to pay all amounts payable under the terms of the Agreement when due, if funds are legally available to do so; and f) Health District will comply with any applicable information reporting requirements of the tax code, which may include 8038-G or 8038-GC Information Returns. If funds are not appropriated to pay amounts due under the Agreement for any future fiscal period, Health District shall have the right to return the Equipment and terminate the Agreement on the last day of the fiscal period for which funds were available, without penalty or additional expense to Health District provided that at least thirty (30) days prior to the start of the fiscal period for which funds were not appropriated, Health District's District Health Officer (or Legal Counsel) delivers to AIS a certificate (or opinion) certifying: a) Health District is a state or a fully constituted political subdivision or agency of the state in which Health District is located; b) funds have not been appropriated for the applicable fiscal period to pay amounts due under the

Agreement; c) such non-appropriation did not result from any act or failure to act by Health District; and d) Health District has exhausted all funds legally available for the payment of amounts due under this Agreement. Health District agrees that this paragraph shall only apply if, and to the extent that, state law precludes Health District from entering into the Agreement if the Agreement constitutes a multi-year unconditional payment obligation.

14. **STATUS OF PARTIES; INDEPENDENT CONTRACTOR.** The Parties hereto are associated with each other only for the purposes and to the extent set forth in this Agreement. In respect to performance of services pursuant to this Agreement, each Party, shall have the sole right to supervise, manage, operate, control, and direct performance of the details incident to its duties under this Agreement. Nothing contained in this Agreement shall be deemed or construed to create a partnership or joint venture, to create relationships for an employer-employee or principal-agent or to otherwise create any liability for one agency whatsoever with respect to the indebtedness, liabilities, and obligations of the other agency or any other party.
  - 14.01 AIS has and shall retain the right to exercise full control over the employment, direction, compensation, and discharge of all persons employed by AIS in the performance of the services hereunder. AIS shall be solely responsible for all matters relating to the payment of its employees, including compliance with social security, withholding, and all other wages, salaries, benefits, taxes, demands, and regulations of any nature whatsoever.
15. **CONFIDENTIALITY.** No protected health information as that term is defined in the Health Insurance Portability and Accountability Act of 1996 or personally identifiable information will be shared with AIS during the course of this Agreement.
  - 15.01 AIS agrees that nonpublic, proprietary/confidential information acquired in furtherance of this Agreement shall not be used or disclosed for any purpose unrelated to this Agreement. AIS shall preserve the confidentiality of all proprietary/ confidential of all Health District documents and data accessed for use in AIS work product.
  - 15.02 AIS shall comply with applicable laws and rules regulating proprietary/confidential information and will exercise the same standard of care to protect such proprietary/confidential information as a reasonably prudent contractor would use to protect its own proprietary/confidential data.
16. **BREACH; REMEDIES.** Failure of either Party to perform any obligation of this Agreement shall be deemed a breach. Except as otherwise provided for by law or this Agreement, the rights and remedies of the Parties shall not be exclusive and are in addition to any other rights and remedies provided by law or equity, including but not limited to actual damages.
17. **WAIVER OF BREACH.** Failure to declare a breach or the actual waiver of any particular breach of the Agreement or its material or nonmaterial terms by either Party shall not operate as a waiver by such Party of any of its rights or remedies as to any other breach.
18. **LIMITED LIABILITY.** The Parties will not waive and intend to assert available NRS Chapter 41 liability limitations in all cases. To the extent applicable, actual agreement damages for any breach shall be limited by NRS 353.260 and NRS 354.626. Agreement liability of either Party shall not be subject to punitive damages.

19. **FORCE MAJEURE.** Neither Party shall be deemed to be in violation of this Agreement if it is prevented from performing any of its obligations hereunder due to strikes, failure of public transportation, civil or military authority, act of public enemy, accidents, fires, explosions, or acts of God, including, without limitation, earthquakes, floods, winds, or storms. In such an event, the intervening cause must not be through the fault of the Party asserting such an excuse, and, the excused Party is obligated to promptly perform in accordance with the terms of the Agreement after the intervening cause ceases.
20. **INDEMNIFICATION.** Neither Party waives any right or defense to indemnification that may exist in law or equity.
21. **NON-DISCRIMINATION.** As Equal Opportunity Employers, AIS has an ongoing commitment to hire, develop, recruit and assign the best and most qualified individuals possible. AIS will employ employees without regard to race, sex, color, religion, age, ancestry, national origin, marital status, status as a disabled veteran, or veteran of the Vietnam era, disability, sexual orientation or gender identity or expression. AIS likewise agrees that to comply with all state and federal employment discrimination statutes, including but not limited to Title VII, and the American with Disabilities Act.
22. **SEVERABILITY.** If any provision contained in this Agreement is held to be unenforceable by a court of law or equity, this Agreement shall be construed as if such provision did not exist and the non-enforceability of such provision shall not be held to render any other provision or provisions of this Agreement unenforceable.
23. **ASSIGNMENT.** Neither Party shall assign, transfer or delegate any rights, obligations or duties under this Agreement without the prior written consent of the other Party.
24. **PUBLIC RECORDS.** Pursuant to NRS Chapter 239, information or documents, including this Agreement, may be opened by the Health District to public inspection and copying. The Health District will have a duty to disclose unless a particular record is made confidential by law or a common law balancing of interests.
25. **NO PRIVATE RIGHT CREATED.** The Parties do not intend to create in any other individual or entity the status of a third party beneficiary, and this Agreement shall not be construed to create such status. The rights, duties, and obligations contained in the Agreement shall operate only between the Parties of this Agreement, and shall inure solely to the benefit of the Parties determining and performing their obligations under this Agreement.
26. **PROPER AUTHORITY.** The Parties hereto represent and warrant that the person executing this Agreement on behalf of each Party has full power and authority to enter into this Agreement and that the Parties are authorized by law to perform the services set forth in the documents incorporated herein.
27. **ENTIRE AGREEMENT.** This Agreement constitutes the entire Agreement between the Parties and supersedes any prior contracts or agreement between the Parties regarding the subject matter hereof.
28. **AMENDMENTS.** This Agreement may be amended only by a writing signed by a duly authorized agent/officer of each Party and effective as of the date stipulated therein.



- 29. **GOVERNING LAW.** This Agreement and the rights and obligations of the Parties hereto shall be governed by, and construed according to the laws of the State of Nevada, notwithstanding conflict of laws principles, with Clark County, Nevada as the exclusive venue of any action or proceeding related to or arising out of this Agreement.
- 30. **COUNTERPARTS.** This Agreement may be signed in multiple counterparts, which shall, when executed by all the Parties, constitute a single binding Agreement.
- 31. **NOTICES.** All notices permitted or required under this Agreement shall be made by personal delivery, overnight delivery, or via U.S. certified mail, postage prepaid to the other Party at their address set out below:

**Southern Nevada Health District**  
 Financial Services Department  
 Materials Management Supervisor  
 280 S. Decatur Blvd.  
 Las Vegas, NV 89107

**Advanced Imaging Solutions**  
 Marc Surette  
 Major Accounts  
 3865 W. Cheyenne Ave, Suite 505  
 North Las Vegas, NV 89032

BY SIGNING BELOW, the Parties agree that they have read, understood, and agreed to the conditions set forth above and have caused their duly authorized representatives to execute this Agreement.

**SOUTHERN NEVADA HEALTH DISTRICT**

**ADVANCED IMAGING SOLUTIONS**


By: \_\_\_\_\_  
 Andrew J. Glass, FACHE, MS  
 Director of Administration

By: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Approved as to form:

  
 \_\_\_\_\_  
 Annette L. Bradley, Esq.  
 General Counsel

## **ATTACHMENT 1 SCOPE OF SERVICES**

AIS will provide the following services under this Agreement:

1. The machines identified in Attachments 3 and 4 will be delivered to Health District as newly manufactured with no used or refurbished parts. AIS provided specification sheets listing all accessories, features, functions and technical requirements for each model copier/printer proposed under solicitation SNHD09-RFP-17-001, which were approved by Health District on July 5, 2017.
2. This Agreement includes all developer, toner, fuser, oil, drums, repair parts, finisher supplies, labor, and preventative maintenance services in the per click charges outlined in Attachment 2.
3. Provide all service calls necessary to maintain equipment in good and proper working condition within the operating guidelines provided by the manufacturer. All service will be provided during normal working hours (8:00-4:30, Monday-Friday).
4. Provide an adequate inventory of spare parts at Health District to be available to perform repairs on-site and toner necessary to keep equipment operational.
5. Provide diagnostic tools for Health District Information Technology staff to perform copy/print meter read report.
6. Poor performing and/or problematic copier/printer units will be replaced with similar equipment.
7. If a machine is over utilized, AIS will replace the machine with a machine with greater speed and/or capacity, or if underutilized, replace with a machine with lesser speed or capacity. Lease pricing will be revised accordingly. This will be accomplished without extending the equipment lease and/or maintenance agreement beyond the original term.
8. If a machine requires service more than three times in an eight week period, the Parties will agree on a comparable replacement machine.
9. Provide one monthly invoice thirty (30) days after installation of fleet (Schedules A and B) and every thirty (30) days thereafter, to include:
  - a) Location, make, model and serial number for each unit
  - b) Provide the number of copies/prints made on each unit
  - c) Provide current and previous meter reading
  - d) Include date of meter read
10. Installation. Parties will agree to an installation schedule within one week after the Effective Date. AIS will perform installation of the machines identified in Attachments 3 and 4 per the schedule. Installation will be performed by qualified personnel, in accordance with manufacturer's instructions, conducted in a manner which is least disruptive to regular operation at Health District. AIS will provide clean up and disposal of all debris resulting from this project.

11. Network Technical Requirements
  - a) Networked copiers/printers will be connected to the Health District's network.
  - b) Each networked copier/printer will allow printing from any desktop PC, laptop, or mobile device within the Health District's network.
  - c) Machines installed will be compatible with cubicle furniture maximum amp requirements.
  
12. Parties agree to add the required Desktop Printers after the Production and Convenience machines have been installed and operating for a minimum of 30 days but prior to 90 days of operation. Health District will determine the correct quantity and location of Desktop Printers within this timeframe and add to this Agreement via an Amendment, signed by the Parties. Desktop Printer type, lease cost and per image cost are as follows:
  - Kyocera P6130cdn at \$11.34 per unit per month, final quantity to be determined
  - Kyocera P3045dn at \$7.49 per unit per month, final quantity to be determined
  - Per Image Charge: Color - \$0.06, B&W - \$0.007
  
13. OEM Service Entity (Authorized Dealers). AIS has provided a letter from Kyocera and Xerox showing AIS is an authorized dealer in good standing prior to award of this Agreement. These letters are incorporated by reference (Xerox letter dated May 12, 2017, Kyocera letter dated November 28, 2016).



**ATTACHMENT 2  
SCHEDULE TO MASTER AGREEMENT**

Advanced Imaging Solutions  
3865 W Cheyenne Ave Ste 505  
North Las Vegas, NV 89032-3434

MASTER AGREEMENT NO.	APPLICATION NO.	AGREEMENT/SCHEDULE NO.
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**CUSTOMER ("YOU" OR "YOUR")**

FULL LEGAL NAME: **Southern Nevada Health District**

ADDRESS: **280 South Decatur Blvd.**

**Las Vegas, NV 89107**

**MASTER AGREEMENT**

REFERS TO THE AGREEMENT BETWEEN CUSTOMER AND OWNER IDENTIFIED IN OWNER'S RECORDS BY THE MASTER AGREEMENT NO. ABOVE.

**DESCRIPTION OF EQUIPMENT, IMAGE ALLOWANCE AND EXCESS CHARGES**

TYPE, MAKE, MODEL NUMBER, SERIAL NUMBER, AND INCLUDED ACCESSORIES	NOT FINANCED UNDER THIS AGREEMENT	BEGINNING METER READING		MONTHLY IMAGE ALLOWANCE PER MACHINE (IF NOT CONSOLIDATED)		EXCESS PER IMAGE CHARGE (PLUS TAX)	
		B&W	COLOR	B&W	COLOR	B&W	COLOR
<b>COPY CENTER / SEE ATTACHED SCHEDULE A (2) Kyocera TA-8001, (1) Xerox V180 Color</b>				0	0	.0038	.0306
<b>DEPARTMENTAL / SEE ATTACHED SCHEDULE B (20) Kyocera TA406ci, (20) TA-6002i, (5) TA-6052ci, (2) 5521CDIN</b>				0	0	.0070	.0306
<b>(1) PaperCut MF Software</b>							
<b>TOTAL CONSOLIDATED MONTHLY IMAGE ALLOWANCE (IF CONSOLIDATED)</b>							

EQUIPMENT LOCATION:   **SAME**  

SEE ATTACHED EQUIPMENT OR GROUP BILLING SCHEDULE

METER FREQUENCY: **Monthly**

\* THE CONSOLIDATED IMAGE ALLOWANCE AND EXCESS PER IMAGE AMOUNTS SHOWN ABOVE (OR ON THE ATTACHED EQUIPMENT OR GROUP BILLING SCHEDULE) IF ANY APPLIES TO (CHECK ONE)  EQUIPMENT INSTALLED UNDER THIS SCHEDULE ONLY, OR  EQUIPMENT INSTALLED UNDER THIS SCHEDULE, TOGETHER WITH EQUIPMENT LISTED ON ANY OTHER APPLICABLE SCHEDULES TO MASTER AGREEMENT (I.E., AN AGGREGATE CONSOLIDATION).

IF NO IMAGE ALLOWANCE OR EXCESS PER IMAGE AMOUNTS ARE SHOWN ABOVE (OR ON THE ATTACHED EQUIPMENT OR GROUP BILLING SCHEDULE) IMAGES MADE ON THE EQUIPMENT UNDER THIS SCHEDULE WILL BE INCLUDED IN DETERMINING YOUR IMAGE AND OVERAGE CHARGES UNDER THE APPLICABLE PRIOR SCHEDULE TO MASTER AGREEMENT.

**PAYMENT TERMS UNDER THIS SCHEDULE ONLY**

INITIAL TERM IN MONTHS:   **60**   MONTHLY BASE PAYMENT AMOUNT\*:   **7,296.45**   (\* PLUS TAX)

PURCHASE OPTION: **Fair Market Value**

IMAGE ALLOWANCE CHARGES AND OVERAGES. Not Applicable.

**AGREEMENT**

This Schedule to Master Agreement ("Schedule"), together with the Master Agreement constitutes an agreement between Customer and AIS with respect to the equipment referenced herein (or on the attached Equipment or Group Billing Schedule) (excluding equipment marked as not financed under this Schedule), separate and distinct from any other Schedule to Master Agreement entered into between Customer and AIS pursuant to the Master Agreement. Customer agrees to be bound by the terms of this Schedule. The original of this Schedule shall be that copy which bears a facsimile or original of your signature and which bears our original signature. If any provision in this Schedule conflicts with a provision in the Master Agreement, the provision in this Schedule shall control. This Schedule shall commence on the date of your acceptance.

**CUSTOMER'S AUTHORIZED SIGNATURE**

ONCE YOU SIGN THIS SCHEDULE AND OWNER ACCEPTS IT, THIS SCHEDULE WILL BE NON-CANCELABLE FOR THE FULL TERM.

(As Stated Above)	<b>X</b>	Andrew J. Glass, FACHE, MS Director of Administration
CUSTOMER	SIGNATURE	PRINT NAME & TITLE
DATE		

**OWNER**

<b>Advanced Imaging Solutions</b>		
OWNER	SIGNATURE	PRINT NAME & TITLE
DATE		

**CERTIFICATE OF DELIVERY AND ACCEPTANCE**

The Customer hereby certifies that all the Equipment: 1) has been received, installed, and inspected, and 2) is fully operational and unconditionally accepted.

SIGNATURE: <b>X</b>	NAME AND TITLE:	DATE:
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**ATTACHMENT 3  
SCHEDULE A  
(Production Equipment List)**

Monthly Payment: \$1,347.06

Model & DESCRIPTION	Monthly Lease	Serial
KYOCERA TA-8001i DIGITAL MFP	\$207.24	
KYOCERA TA-8001i DIGITAL MFP	\$207.24	
XEROX V180 DIGITAL COLOR PRODUCTION	\$932.58	

Monthly Payment includes:  
EFI Fiery Controller

Agreement includes all service, labor, parts and supplies (including toner and staples) for all machines listed in this Schedule A at the following rate per click, regardless of paper size:

Machines	B&W	Color
TA-8001i, V180	\$0.0038	\$0.0306

**ATTACHMENT 4  
SCHEDULE B  
(Convenience Copiers/Plotters - Equipment List)**

Monthly Payment: \$5,949.39

Department	Machine Type	Monthly Lease	Serial #
<b>DECATUR</b>			
EMS Trauma	TA-6052ci	\$179.00	
Vital Records/Station	TA-406ci	\$114.92	
Vital Records/Station	M5521cdin	\$30.00	
Health Card Food handler	TA-406ci	\$107.00	
EH N/W	TA-406ci	\$114.92	
EH N/E	TA-6052ci	\$165.70	
EH S/W	TA-406ci	\$114.92	
EH N/E	TA-406ci	\$114.92	
Finance/Warehouse	TA-6002i	\$106.86	
Finance	TA-6002i	\$165.70	
Human Resources	TA-6052ci	\$158.00	
Facilities	TA-6052ci	\$158.00	
Administration	TA-6052ci	\$171.00	
PIO	TA-6052ci	\$107.00	
OPHP	TA-460ci	\$112.00	
Chronic Disease	TA-6052ci	\$171.00	
TB Clinic	TA-6052ci	\$171.00	
IT	TA-406ci	\$114.92	
EPID/ODS (Admin)	TA-6002i	\$123.00	
EPID/ODS	TA-6002i	\$106.86	
EPID/ODS/STD HIV	TA-406ci	\$107.00	
SHC/Back Office	TA-406ci	\$105.00	
SHC/Intake Station	TA-406ci	\$105.00	
Family Planning	TA-6002i	\$94.00	
Immunization	TA-6002i	\$94.00	
Immunization	TA-406ci	\$105.00	
Volunteers	TA-406ci	\$105.00	
Nursing	TA-406ci	\$114.92	
MCH/Immunization	TA-406ci	\$107.00	
<b>MESQUITE</b>			
Front Desk	TA-406ci	\$95.00	
<b>LAUGHLIN</b>			
Front Desk	TA-406ci	\$95.00	
<b>TOURO</b>			
Front Desk	TA-406ci	\$95.00	
<b>HENDERSON CITY HALL</b>			
Back Office	TA-406ci	\$95.00	

Department	Machine Type	Monthly Lease	Serial #
<b>RANCHO</b>			
EH/Copy Room/Plan Review	TA-6052ci	\$150.00	
EH/Special Programs/AHP	TA-6052ci	\$150.00	
<b>NELLIS</b>			
Food Handler	TA-406ci	\$114.92	
Sexual Health	TA-406ci	\$132.00	
Nursing Immunization	TA-6052ci	\$165.70	
Family Planning Volunteer	TA-6002i	\$94.00	
<b>DESERT LANE</b>			
Lab Room 205	TA-6052CI	\$180.70	
Lab 2 <sup>nd</sup> Floor	TA-406ci	\$107.00	
Lab Clinical	TA-406ci	\$110.00	
Lab Admin	TA406ci	\$120.00	
<b>MOBILE UNIT</b>			
Mobile Unit	M5521cdin	\$30.00	
<b>ADOC</b>			
ADOC	TA-406ci	\$95.00	

<b>PLOTTERS: Service Time (\$89 per hour) and Material</b>		
Department	Machine Type	Serial #
EPI	HP DesignJet 5500PS	CG685C4007
Facilities	HP DesignJet T790	CN1CD6H055
EH (Decatur)	HP DesignJet 2500	CN65N3H016
EH (Rancho)	HP DesignJet 2300	CN266BK018

Monthly Payment includes:

PaperCut Modules and Licensing on 44 machines (monthly lease cost \$576.43)

Agreement includes all service, labor, parts and supplies (including toner and staples) for all machines listed in this Schedule B (plotters not included) at the following rate per click, regardless of paper size:

Machines	B&W	Color
TA-406ci, TA-6002i, TA-6042ci, M5521cdin	\$0.0070	\$0.0306